

The Benefits of Hub

OUR PUBLIC SECTOR PARTNERS ARE SHAREHOLDERS

- Hub South East is a public private partnership (owned 40% by the public sector) with an established governance structure and each is accountable to all of our shareholders. We are closely monitored through a robust set of KPIs to ensure that we are continually delivering against our key aims.

WE PROVIDE VALUE FOR MONEY

- The Hub programme now has a large database of benchmarking information to inform value for money comparisons and the extent to which projects are “on market” is constantly assessed by independent advisors. Hub South East have a track record of providing value for money in capex terms but we also robustly and routinely consider whole life costing to ensure that proposed investments are financially viable for clients once they become operational.
- Financial caps mean affordability is built in. There are no high costs of bidding for supply chain contractors, open book procurement and transparency ensures no hidden costs and ALL Hub South East’s projects have been delivered within budget.

WE DELIVER COMMUNITY BENEFITS AND SOCIAL VALUE

- We have a strong track record of providing local community benefits, from work experience, apprenticeships and new jobs, to ensuring the majority of work packages are awarded to Scottish SMEs. We’re also introducing of the nationally recognised Social Value Portal to standardise data measurement and financially assess benefits delivered in the widest socio-economic sense.

WE ARE A CATALYST FOR INVESTMENT

- The Hub programme was always intended to be a catalyst for the development of community infrastructure and consequently is much more than a simple framework for the delivery of projects. Through the use of strategic support services, we work with our public sector partners to identify opportunities for smarter, more effective infrastructure developments which will facilitate real service transformation, regeneration and social gain.

WE INNOVATE

- In developing and delivering projects, Hub South East has consistently encouraged the introduction of new ways of working. It was a fundamental ambition of the Hub programme to ensure that the model would evolve and embrace new ideas over time to benefit its clients.
- We have led on models of repeatable designs (Rising Rolls), we’re facilitating new service delivery models in health and social care, we’ve supported quality improvements and low carbon initiatives (Queensferry High) and we are delivering Scotland’s first public nursery to Passivhaus standards. Alongside economies of scale (project bundling), funding aggregators and the use of digital technology in design and planning we combine innovation with high quality design.

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WE HELP CLIENTS ACHIEVE SCOTTISH GOVERNMENT OBJECTIVES

- The Scottish Government's National Performance Framework aims to create a more successful country by giving opportunities to all people living in Scotland, increasing the wellbeing of people, creating sustainable and inclusive growth, reducing inequalities and giving equal importance to economic, environmental and social progress.
- Our position as development partner to public sector bodies, means we are in a unique position to assist our clients in achieving these aims and the values within this framework very much underpin the work of Hub South East.



Development Partner of Choice